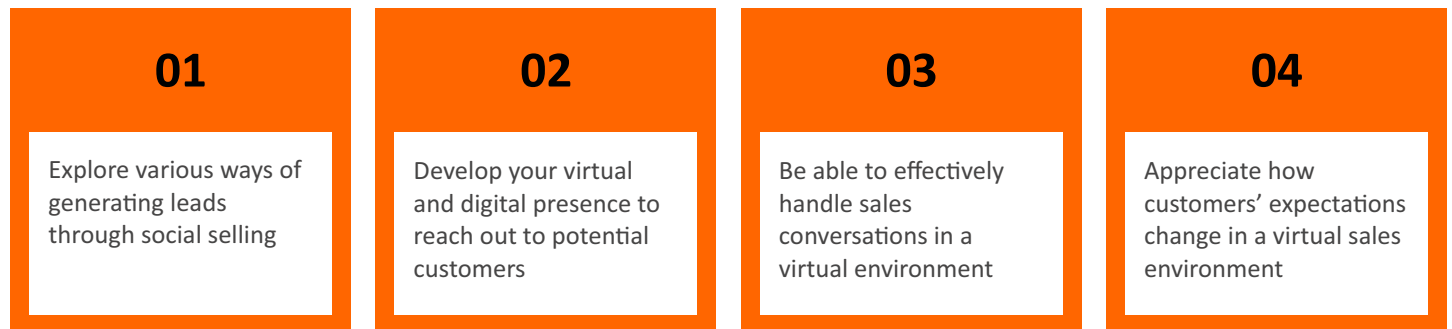


# SELLING IN A VIRTUAL ENVIRONMENT

Virtual environment offers extensive opportunities for salespeople to grow their business, reach new customers and generate leads. Customers are now more technologically adept and comfortable to work with digitally savvy sales professionals. However, there is currently a very obvious gap in the virtual selling skillset of most salespeople specially when they are communicating with prospects and existing customers.

InspireOne's "Selling in a Virtual Environment" is a **10 - day learning journey** to equip your sales team with this critical skill.

## LEARNING OBJECTIVES



## LEARNING JOURNEY

A robust 10 - day journey to cover all critical elements of selling virtually

